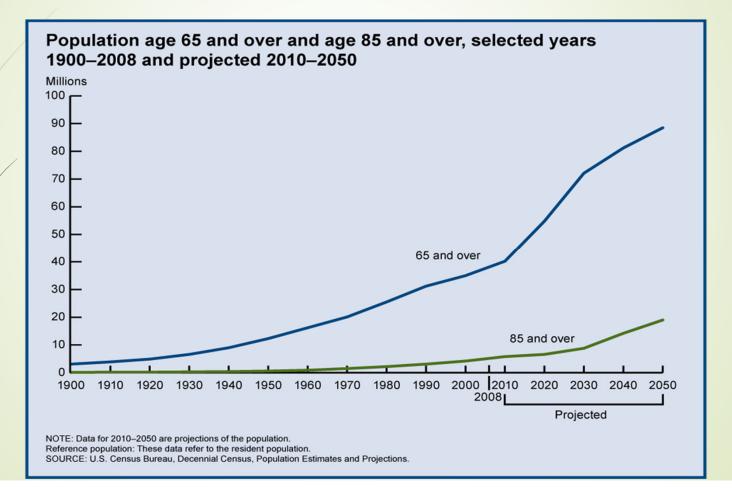
#### Regis College President's Lecture Series April 11, 2024

- Kellie LaPierre, DNP, GNP-BC
- Laurie Roberto,
- Jake Quigley, Ph.D.
  - VP of Operations at Benchmark Senior Living
  - Adjunct Faculty at Regis College

# Clarifying Concepts in Long-Term Care

- What is long-term care?
- What is aging services?
- What is the age to be considered an aging adult?
- Where can this be done?
- What is a "Provider"?

#### The Silver Tsunami



#### Terms

- Nursing Homes/Skilled Nursing/Rest Homes/Rehab
- Assisted Living
- Memory Care
- Continuum Retirement Community (CCRC) or Life Plan Communities
- Active Adult
- Hospice and Palliative Care
- Home

## Financing is Very Challenging for Providers

- Non-Profit vs For-Profit
- Private Pay vs Medicare/Medicare Pay
  - Misconceptions
- Public vs Private
- Stand Alone vs Chains
- Capital- what is it and why is it important?
- Closing of "providers"
  - How does this happen?
- Biggest cost to a healthcare operation- LABOR!
- Bricks and Sticks VS Home Health and Community Based Services

### The Role of an ACO

- What is an ACO?
- Think Managed Care......
- How it works
- Its intentions
- Who is part of an ACO?

### **Ethical Dilemmas**

- Medicaid Spend Down
- Mandatory Staffing
- Who should pay
- Shift to palliative and hospice funding
- Community-based care vs affordable housing